

BETTER TOGETHER FUND TECHNICAL ASSISTANCE RFQ

The Better Together Fund (BTF) has released a Technical Assistance RFQ for providers of technical assistance in various areas related to strategic partnerships. This is the response of the applicant below:

What is the legal name of the consulting firm	UNT Dallas, Urban SERCH Institute
or independent consultant?	
Please provide the legal structure of the firm.	Public 4-year institution of higher education
What year was the firm founded? (if	2010
applicable)	
How many individuals work in the firm?	256
Please provide the names and title of key	Dr. James K. Agbodzakey, Director &
individuals in the firm who would potentially	Associate Professor Dr. Janiece Upshaw,
be working as part of this RFQ.	Affiliate Faculty & Assistant Professor Dr.
	Kelly Varga, Affiliate Faculty & Assistant
	Professor Dr. Julie Siddique, Affiliate Faculty
	& Associate Professor Dr. Priya Eimerbrink,
	Affiliate Faculty & Associate Professor Dr.
	Jesseca Lightbourne, Affiliate Faculty &
	Assistant Professor Mary Garza-Ayeni, Senior
	Project Coordinator, and others based on
	need and area of expertise.
Please provide the consultant's or firm's	https://aa.untdallas.edu/serch-institute
website.	
For an independent consultant. How long has	NA
the applicant been working as a consultant?	
(if applicable)	
Please provide a list of languages spoken by	English, Spanish
staff.	

PRIMARY CONTACT INFORMATION	
Name	Dr. James K. Agbodzakey
Address	7400 University Hills Blvd,
City/Town	Dallas
State/Province	TX
Zip/Postal Code	75241
Country	USA
Email Address	james.agbodzakey@untdallas.edu



Phone Number	972-338-1590

Please describe the geographic area served by the firm.	Dallas County, specifically Southern Sector
What are your firm's primary areas of practice?	Nonprofit Governance, succession planning, food insecurity, healthcare management, collaborative governance, strategic planning, board development etc.
How many Better Together Fund projects that were awarded funding have you been involved with?	None
Please list all Better Together Fund projects that were awarded funding that you have been involved with. You can list a project as anonymous if it is confidential.	NA
Briefly describe 1-3 examples of restructuring negotiations with which you have been involved; and/or examples of projects where you have helped facilitate, explore, or implement a formal collaboration as defined by the Better Together Fund.	1) Facilitated workshop on nonprofit governance as succession planning for nonprofit executives 3) Facilitated workshop on nonprofit governance as collaboration for nonprofit executives 3) Facilitated workshop on nonprofit governance as leadership for nonprofit executives. The above 3 workshops were organized by SERCH in collaboration with School of Human Services, and Experiential Learning at UNT Dallas
How would you describe the range of diversity reflected in your firm?	Very diverse-gender, expertise, race etc.
Please list all nonprofit issue areas within which you have worked as a paid employee or consultant.	Nonprofit governance, succession planning, nonprofit collaboration, nonprofit leadership, grant writing, strategic planning etc.
Please provide any other information you feel would aid in understanding the value the firm can bring to Better Together Fund grantees and any specific expertise you have in a specific BTF grant phase(s).	intellectual and professional capital to provide effective and transformation solutions to entities in need of continuous improvement, growth management, capacity building, and sustainability among others. Areas of service include business, health and human services, public leadership, logistics and supply chain management, STEM, Urban Agriculture, governance, education, public health, organizational behavior, criminal



justice, nonprofit management, program evaluation, research, case studies, succession planning, career services, human resources management and human development
among others.

CONSULTANT #1 DETAILS	
Name	Dr. James K. Agbodzakey
Email Address	james.agbodzakey@untdallas.edu
Education (list only name of school, major,	Florida Atlantic University, Public
and degree)	Administration, PhD
Employment History (list only name of	UNT Dallas, Director & Associate Professor,
employer, title, and dates employed)	Fall 2018-present Nova Southeastern
	University, Assistant/Associate Professor,
	2013-2018 College of The
	Bahamas/University of The Bahamas,
	Assistant Professor, 2011-2013
Awards or Certificates	PhD. Public Administration Master's of Public
	Administration-NGO Administration Master's
	International Affairs
Nonprofit Board Membership (list only name	Save Lower Volta Network (Ghana), 2001-
of organization and the dates served)	2005

CONSULTANT #2 DETAILS	
Name	Dr. Janiece Upshaw
Email Address	janiece.upshaw@untdallas.edu
Education (list only name of school, major,	UT Dallas, Public Affairs, PhD UT Arlington,
and degree)	Social Work Administration, MSSW Baylor
	University, Social Work, BA
Employment History (list only name of	UNT Dallas, Assistant Professor, 2016-current
employer, title, and dates employed)	YWCA Dallas, Senior VP of Advancement
	2015-2016 Volunteers of America Texas, VP
	of Advancement, 2013-2016 Consultant to
	Nonprofit Organizations, 2010 - 2013 Big
	Thought, Director of Out of School time,
	2009-2010 Richardson ISD, Science
	Specialist, 2004-2009
Awards or Certificates	NA
Nonprofit Board Membership (list only name	NA
of organization and the dates served)	



CONSULTANT #3 DETAILS	
Name	NA
Email Address	NA
Education (list only name of school, major,	NA
and degree)	
Employment History (list only name of	NA
employer, title, and dates employed)	
Awards or Certificates	NA
Nonprofit Board Membership (list only name	NA
of organization and the dates served)	

CLIENT REFERENCE #1	
Name of Organization	YMCA
Please provide the name(s) of other	Public Leadership, UNT Dallas
organizations involved in the collaboration or	
negotiations.	
Client Reference – Contact Name	Keith Vinson
Client Reference – Contact Email Address	kvinson@YMCADALLAS.org
Client Reference – Phone Number	214-375-2583
Please briefly describe the engagement.	A community needs assessment was
	performed for three of the local YMCAs to
	determine services the community residents
	wanted to see offered at the YMCA and
	which services were most effective.

CLIENT REFERENCE #2	
Name of Organization	Sharing the Love Foundation
Please provide the name(s) of other	Public Leadership, UNT Dallas
organizations involved in the collaboration or	
negotiations.	
Client Reference – Contact Name	Marian Stewart
Client Reference – Contact Email Address	sharingthelove01@gmail.com
Client Reference – Phone Number	469-278-5755
Please briefly describe the engagement.	Provided an organizational assessment,
	focused on board roles, fundraising,
	organizational strengths, and areas for
	growth.



Please provide any additional client	NA
references.	