



BETTER TOGETHER FUND TECHNICAL ASSISTANCE RFQ

The Better Together Fund (BTF) has released a Technical Assistance RFQ for providers of technical assistance in various areas related to strategic partnerships. This is the response of the applicant below:

What is the legal name of the consulting firm or independent consultant?	Mission Allies
Please provide the legal structure of the firm.	LLC, woman-owned
What year was the firm founded? (if applicable)	2018
How many individuals work in the firm?	4
Please provide the names and title of key individuals in the firm who would potentially be working as part of this RFQ.	Jami Ritter, CEO Tori Correll, Director of Grants Alyssa Kirkpatrick, Director of Operations and Special Projects Sarah McThomas, Grant Writer
Please provide the consultant's or firm's website.	www.missionallies.com (coming soon)
For an independent consultant. How long has the applicant been working as a consultant? (if applicable)	n/a
Please provide a list of languages spoken by staff.	English

PRIMARY CONTACT INFORMATION	
Name	Jami Ritter
Address	1350 N. Bucker Blvd., Ste. 201,
City/Town	Dallas
State/Province	Texas
Zip/Postal Code	75218
Country	USA
Email Address	jami@missionallies.com
Phone Number	469-235-5286

Please describe the geographic area served by the firm.	North Texas
What are your firm's primary areas of practice?	Grant writing, fund development strategy, feasibility studies and mergers, SWOT

	analysis, program development, staff and board training
How many Better Together Fund projects that were awarded funding have you been involved with?	2
Please list all Better Together Fund projects that were awarded funding that you have been involved with. You can list a project as anonymous if it is confidential.	1) HungerBusters/La Bajada Urban Youth Farms 2) Anonymous
Briefly describe 1-3 examples of restructuring negotiations with which you have been involved; and/or examples of projects where you have helped facilitate, explore, or implement a formal collaboration as defined by the Better Together Fund.	Through BTF, Mission Allies (formerly Gregg Partners) completed a feasibility study for and facilitated a series of discussions about a potential merger between Hunger Busters and La Bajada Urban Youth Farm. Our focus included: -Clarification of what each partner brings to and needs from a collaboration. - Analysis of fit, cost/benefit, budgets and impact of various collaboration scenarios. Mission Allies led numerous discussions with key stakeholders including staff, board, and donors.
How would you describe the range of diversity reflected in your firm?	Mission Allies is a woman-owned company with an all-female team.
Please list all nonprofit issue areas within which you have worked as a paid employee or consultant.	Our team has worked in organizations spanning a multitude of nonprofit issues including Animal Care, Public Arts, Interdisciplinary Arts, Health and Human Services, Social Services, Domestic Violence, Higher Education, Workforce Development and Re-Entry, Association Management, City/Municipal, and Foundation Giving. Of our clients, Mission Allies works with organizations focused on issues including Workforce Development and Re-Entry, Health and Human Services, Social Services, K-12 Education, and Food Security.
Please provide any other information you feel would aid in understanding the value the firm can bring to Better Together Fund grantees and any specific expertise you have in a specific BTF grant phase(s).	Feasibility stage

CONSULTANT #1 DETAILS	
Name	Jami Ritter
Email Address	jami@missionallies.com
Education (list only name of school, major, and degree)	UT Dallas, Bachelor of Arts in Interdisciplinary Studies
Employment History (list only name of employer, title, and dates employed)	Mission Allies (formerly Gregg Partners) CEO 2018-Present North Texas Nonprofit Resources Consultant and Grant Writer 2008-2018 Keep Mesquite Beautiful Executive Director 2007-2009 Mesquite Social Services Executive Director 2004-2007 Epilepsy Foundation of Greater North Texas Development Director 2004 Women's Haven of Tarrant County Volunteer Coordinator 2003-2004 Dallas Zoo Assistant Volunteer Coordinator 1998-2000
Awards or Certificates	Center for Nonprofit Management Nonprofit Certificates in Organizational Management, Fund Development, Volunteer Coordination, Grant Writing, Volunteer Management, Marketing and more
Nonprofit Board Membership (list only name of organization and the dates served)	Volunteer at Cornerstone Crossroads Academy and For the Love of the Lake

CONSULTANT #2 DETAILS	
Name	Tori Correll, CFRE
Email Address	tori@missionallies.com
Education (list only name of school, major, and degree)	SMU Master of Liberal Studies Humanities/Organizational Development UNT Bachelor of Arts English
Employment History (list only name of employer, title, and dates employed)	Mission Allies (formerly Gregg Partners) Director of Grants 2018-Present Girls Inc. of Metropolitan Dallas VP of Fund Development 2017-2018 Dallas County Community College District Director of Foundation and Corporate Partnerships (most recent title) 2010-2017 Dallas Theater Center Manager of Institutional Giving 2009-2010 Montalvo Arts Center (Saratoga, California) Institutional Giving

	Manager 2007-2009 GuideStar Development Coordinator 2006-2007
Awards or Certificates	CFRE (Certified Fund Raising Executive), 2014-Present Raiser's Edge Fundamentals, Blackbaud, 2016
Nonprofit Board Membership (list only name of organization and the dates served)	AFP (Association of Fundraising Professionals) Board Member 2014-2017, 2019-Present Volunteer with SPCA of Texas

CONSULTANT #3 DETAILS	
Name	
Email Address	
Education (list only name of school, major, and degree)	
Employment History (list only name of employer, title, and dates employed)	
Awards or Certificates	
Nonprofit Board Membership (list only name of organization and the dates served)	

CLIENT REFERENCE #1	
Name of Organization	Hunger Busters
Please provide the name(s) of other organizations involved in the collaboration or negotiations.	La Bajada Urban Youth Farms
Client Reference – Contact Name	Trey Hoobler
Client Reference – Contact Email Address	trey.hoobler@hungerbusters.com
Client Reference – Phone Number	214-675-0994
Please briefly describe the engagement.	-Feasibility study with La Bajada Urban Youth Farms to explore a potential formal collaboration and/or merger. -Ongoing client of Mission Allies.

CLIENT REFERENCE #2	
Name of Organization	Behind Every Door
Please provide the name(s) of other organizations involved in the collaboration or negotiations.	Confidential as of November 2019.



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Client Reference – Contact Name	Will Dowell
Client Reference – Contact Email Address	will@behindeverydoor.org
Client Reference – Phone Number	972-331-4779
Please briefly describe the engagement.	-As of November 2019, in the preliminary stages of a feasibility study with another group (confidential). -Ongoing client of Mission Allies.

Please provide any additional client references.	Bonton Farms Daron Babock, Founder and CEO Theda Babcock, CFO and COO theda@bontonfarms.org 917-607-9523 Mommies In Need Natalie Boyle CEO and Founder natalie@mommiesinneed.org 469-708-6667 BridgeBuilders Jonathan Fechner Executive Director jfechner@bridgebuilders.org 469-621-5951 Cornerstone Crossroads Academy Kristi Lichtenberg, Ed.D. Executive Director kristi@cornerstonecrossroads.com 214-426-3282
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