

BETTER TOGETHER FUND TECHNICAL ASSISTANCE RFQ

The Better Together Fund (BTF) has released a Technical Assistance RFQ for providers of technical assistance in various areas related to strategic partnerships. This is the response of the applicant below:

| What is the legal name of the consulting firm | Laura Duty & Associates, LLC |
|---|------------------------------|
| or independent consultant? | |
| Please provide the legal structure of the firm. | LLC |
| What year was the firm founded? (if | 2018 |
| applicable) | |
| How many individuals work in the firm? | 1 |
| Please provide the names and title of key | Laura Duty, Principal |
| individuals in the firm who would potentially | |
| be working as part of this RFQ. | |
| Please provide the consultant's or firm's | www.lauraduty.com |
| website. | |
| For an independent consultant. How long has | 2 years |
| the applicant been working as a consultant? | |
| (if applicable) | |
| Please provide a list of languages spoken by | English |
| staff. | |

| PRIMARY CONTACT INFORMATION | | |
|-----------------------------|---------------------|--|
| Name | Laura Duty | |
| Address | 6025 Bryan Pkwy, | |
| City/Town | Dallas | |
| State/Province | ТХ | |
| Zip/Postal Code | 75206 | |
| Country | US | |
| Email Address | laura@lauraduty.com | |
| Phone Number | 830.214.4528 | |

| Please describe the geographic area served | My work is focused in Texas and largely |
|--|---|
| by the firm. | North Texas. |
| What are your firm's primary areas of | Strategy. Capacity building. Coaching. |
| practice? | Evaluation. Supporting the work of |
| | innovative nonprofits. |

| (คาใน"วิ า | OGETHER OGETHER UND |
|------------|---------------------------|
|------------|---------------------------|

| How many Better Together Fund projects that were awarded funding have you been involved with? | None. |
|--|---|
| Please list all Better Together Fund projects that were awarded funding that you have been involved with. You can list a project as anonymous if it is confidential. | N/A |
| Briefly describe 1-3 examples of restructuring negotiations with which you have been involved; and/or examples of projects where you have helped facilitate, explore, or implement a formal collaboration as defined by the Better Together Fund. | I worked with local funders to explore the idea of launching a financial coaching academy in North Texas. Further, we worked with a local nonprofit to determine the amount of change or investment capital needed to launch the coaching academy and to develop a fee for service revenue model where all costs of the academy including operations and revenue generation are covered by fees without the need for additional philanthropic support. |
| How would you describe the range of diversity reflected in your firm? | I am a female-led firm. |
| Please list all nonprofit issue areas within which you have worked as a paid employee or consultant. | Early education, public school education, youth transitioning out of foster care, homelessness, affordable housing, transitional services, drug and alcohol treatment, aging, food banks and pantries, asset building, health and access to care, arts, and history. |
| Please provide any other information you feel would aid in understanding the value the firm can bring to Better Together Fund grantees and any specific expertise you have in a specific BTF grant phase(s). | I have spent over 20 years in the funding world both as executive director of a community foundation and with a private foundation housed in Dallas. During that time I met with countless nonprofit organizations operating in urban Dallas and Fort Worth as well as those operating in rural areas of Texas and Arkansas. I learned much about the services they provide as well as the issues they are addressing and I continue to add to that knowledge. My greatest strength is offering agencies a birds-eye view of their work and how it relates to others in their field and beyond. My second greatest |

| | strength is connecting and aligning the work |
|--|--|
| | of staff and organizations. |

BETTER TOGETHER FUND

| CONSULTANT #1 DETAILS | |
|---|---|
| Name | Laura Duty |
| Email Address | Laura@lauraduty.com |
| Education (list only name of school, major, | University of Texas at Austin, Bachelor of |
| and degree) | Business Administration. |
| Employment History (list only name of | Community Foundation of the Texas Hill |
| employer, title, and dates employed) | Country, Executive Director, 1999-2005 Carl |
| | B. & Florence E. King Foundation, Program |
| | Director, 2007-2018 |
| Awards or Certificates | Certificate in Grant Portfolio Management |
| | from the Grantmaking School of the Johnson |
| | Center for Philanthropy. Certificate from |
| | Philanthropy Southwest's Leadership |
| | Institute. Graduate of Leadership Kerr |
| | County. |
| Nonprofit Board Membership (list only name | Asset Funders Network (North Texas and |
| of organization and the dates served) | Arkansas) 2015-2018 St. Peter's Episcopal |
| | School - 2001-2005 |

| CONSULTANT #2 DETAILS | |
|---|--|
| Name | |
| Email Address | |
| Education (list only name of school, major, | |
| and degree) | |
| Employment History (list only name of | |
| employer, title, and dates employed) | |
| Awards or Certificates | |
| Nonprofit Board Membership (list only name | |
| of organization and the dates served) | |

| CONSULTANT #3 DETAILS | |
|---|--|
| Name | |
| Email Address | |
| Education (list only name of school, major, | |
| and degree) | |



| Employment History (list only name of employer, title, and dates employed) | |
|--|--|
| Awards or Certificates | |
| Nonprofit Board Membership (list only name | |
| of organization and the dates served) | |

| CLIENT REFERENCE #1 | |
|--|---|
| Name of Organization | Hopeful Solutions |
| Please provide the name(s) of other | N/A |
| organizations involved in the collaboration or | |
| negotiations. | |
| Client Reference – Contact Name | Natalynne Walton |
| Client Reference – Contact Email Address | natalynnew@yahoo.com |
| Client Reference – Phone Number | 214.914.4685 |
| Please briefly describe the engagement. | Mentoring as a first-time executive director. |

| CLIENT REFERENCE #2 | |
|--|--|
| Name of Organization | Dallas Services |
| Please provide the name(s) of other | N/A |
| organizations involved in the collaboration or | |
| negotiations. | |
| Client Reference – Contact Name | Dr. Tom Turnage |
| Client Reference – Contact Email Address | tturnage@dallasservices.org |
| Client Reference – Phone Number | 214.828.9900 |
| Please briefly describe the engagement. | Strategic visioning and board alignment. |

| Please provide any additional client | |
|--------------------------------------|--|
| references. | |