

BETTER TOGETHER FUND TECHNICAL ASSISTANCE RFQ

The Better Together Fund (BTF) has released a Technical Assistance RFQ for providers of technical assistance in various areas related to strategic partnerships. This is the response of the applicant below:

What is the legal name of the consulting firm	Faith and Philanthrop Institute dba Alliance
or independent consultant?	for Greater Works
Please provide the legal structure of the firm.	501 c 3 Nonprofit
What year was the firm founded? (if	2001
applicable)	
How many individuals work in the firm?	6
Please provide the names and title of key	Sherrye Willis, Founder and President; Angela
individuals in the firm who would potentially	Johnson, Managing Director
be working as part of this RFQ.	
Please provide the consultant's or firm's	www.alliancetx.org
website.	
For an independent consultant. How long has	N/A
the applicant been working as a consultant?	
(if applicable)	
Please provide a list of languages spoken by	English and Spanish
staff.	

PRIMARY CONTACT INFORMATION	
Name	Sherrye Willis
Address	2080 N. Hwy. 360 Suite 342,
City/Town	Grand Prairie
State/Province	TX
Zip/Postal Code	75050
Country	USA
Email Address	swillis@alliancetx.org
Phone Number	817-835-0271

Please describe the geographic area served	Alliance serves the entire state of Texas
by the firm.	
What are your firm's primary areas of	Backbone Management Support, Change
practice?	Intelligence, Collective Impact, Collaboration
	and Organizational Development Planning

How many Better Together Fund projects	Collaborating and Organizational Development Implementation, Community Development, Conflict Resolution, Executive Leadership Development, Fund Development, Grant Writing, Program Evaluation, Restorative Community Practices, Rural and Urban Planning, Strategic Alliances, Systems Thinking, Trauma-Informed Communities 0
that were awarded funding have you been involved with? Please list all Better Together Fund projects	N/A
that were awarded funding that you have been involved with. You can list a project as anonymous if it is confidential.	
Briefly describe 1-3 examples of restructuring negotiations with which you have been involved; and/or examples of projects where you have helped facilitate, explore, or implement a formal collaboration as defined by the Better Together Fund.	1. 2018 – present Collaborative Approaches to Well-Being in Rural Communities (WRC) - The WRC initiative aims to support the transformation of rural environments where people live, learn, work, play and pray, bringing a population health approach to support resilience, mental health and well-being. Alliance is the WRC Coordinator offering technical assistance to ensure that each lead organization and the broader collaboratives are built with effective leadership, collaborative structures and processes, engagement of historically excluded populations. 2. 2014 – 2018 African-American Faith Based Mental Health Initiative (AAFBMH) – The AAFBMH initiative is a group of ten churches in Dallas, Fort Worth, Houston, Missouri City, and Taylor Texas seeking to increase the awareness and perceptions of mental health, recovery and wellness in African American communities. The ten churches collaborated to develop awareness strategies to transform how churches foster mental health in congregations. Alliance served as the Coordinator and technical assistance

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How would you describe the range of diversity reflected in your firm?	provider of the initiative. 3. 2014 – 2016 Working in Neighborhoods Strategically (WINS) – WINS is a resident an stakeholder- led, public-private collective impact initiative working together to ensure South Dallas/Fair Park is a place where families and businesses thrive! Alliance served as the backbone management team for the initiative. Alliance has a deep commitment to health equity, racial equity, diversity, and inclusion. As a result, our distinguished staff, are diverse and passionate about equity and
	community-driven change. A woman of color
	founded and leads the organization.
	Additionally, the staff is comprised of people
	of color in key leadership positions.
Please list all nonprofit issue areas within which you have worked as a paid employee or consultant.	Engagement of diverse array of community residents, leaders, and other stakeholders; coalition-building and multi-sector collaboration; strategy development; training; technical assistance; communications and media advocacy capacity; fundraising; marketing; facilitation; conflict resolution; evaluation; program development; program implementation; strategic planning based on research, data analysis, and community and stakeholder engagement; violence prevention; succession planning; capacity building; population health, arts; community development;
	ministry; human services; early childhood
	development; education; and advocacy.
Please provide any other information you feel would aid in understanding the value the firm can bring to Better Together Fund grantees and any specific expertise you have in a specific BTF grant phase(s).	Founded in 2001, Alliance for Greater Works partners with communities to address the real often hidden issues at play that create inequalities. These may include lack of food, jobs, housing, healthcare and education. We organize the right people and resources to come up with solutions that improve the lives of individuals in marginalized communities. We have worked to strengthen more than 21,400 individual leaders and organizations

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to transform marginalized communities. We
have led or supported 18 collaboratives or
collective impact projects, because we
believe that by working collaboratively, we
can tackle the root causes of economic and
health disparities.

CONSULTANT #1 DETAILS	
Name	Sherrye Willis
Email Address	swillis@alliancetx.org
Education (list only name of school, major,	Biola University Doctoral Student
and degree)	Intercultural Studies Grand Canyon
	University Masters Business Administration
	Harvard University School of Divinity Summer
	Leadership Institute Certificate in Community
	and Economic Development Northwood
	University, Bachelors Business Administration
Employment History (list only name of	Alliance for Greater Works, Founder/CEO
employer, title, and dates employed)	2001 – Present Esping Family Foundation,
	Executive Director 2001-2012 Dallas County
	Community College District, Chief
	Development Officer 1998-2001 Dallas
	Museum of Art, Director of Foundation and
	Government Relations 1995-1998
Awards or Certificates	Champion of Change, White House, 2012
Nonprofit Board Membership (list only name	
of organization and the dates served)	

CONSULTANT #2 DETAILS	
Name	Angela Johnson
Email Address	ajohnson@alliancetx.org
Education (list only name of school, major,	Texas Woman's University Doctoral
and degree)	Candidate Multicultural Women and Gender
	Studies Texas Woman's University Masters
	Women's Studies Texas Woman's University
	Masters Business Administration Dallas
	Baptist University Bachelors of Applied Arts &
	Sciences Interdisciplinary Studies
Employment History (list only name of	Alliance for Greater Works, Managing
employer, title, and dates employed)	Director, 2019-Present Alliance for Greater



	Works, Chief Administrator Officer, 2016-
	2018 Alliance for Greater Works, Consultant,
	2013-2016
Awards or Certificates	Southern Methodist University Center for
	Nonprofit Management Certificate in
	Nonprofit Leadership
Nonprofit Board Membership (list only name	Christie Dobbins Ministries 2016 – Present
of organization and the dates served)	Earning By Learning 2003-2010

CONSULTANT #3 DETAILS	
Name	
Email Address	
Education (list only name of school, major,	
and degree)	
Employment History (list only name of	
employer, title, and dates employed)	
Awards or Certificates	
Nonprofit Board Membership (list only name	
of organization and the dates served)	

CLIENT REFERENCE #1	
Name of Organization	Working in Neighborhoods Strategically
	(WINS)
Please provide the name(s) of other	Children's Health Systems, CitySquare, City of
organizations involved in the collaboration or	Dallas, Dallas County, Parkland Hospital,
negotiations.	Baylor Scott White, Dallas Independent
	School District, COMMIT, South Dallas/Fair
	Park residents, South Dallas/Fair Park
	business owners
Client Reference – Contact Name	Judge Cheryl Williams
Client Reference – Contact Email Address	cwmsatty@sbcglobal.net
Client Reference – Phone Number	214.957.9646
Please briefly describe the engagement.	WINS is a resident-led public-private
	collaboration committed to leveraging the
	power of collective impact to revitalize the
	South Dallas/Fair Park community by
	improving the livelihoods and quality of life
	for its residents. Alliance for Greater Works
	served as the backbone organization for this
	initiative.



CLIENT REFERENCE #2	
Name of Organization	Hogg Foundation for Mental Health
Please provide the name(s) of other	Bible Way Fellowship Baptist Church,
organizations involved in the collaboration or	Concord Church, Dallas City Temple Seventh-
negotiations.	day Adventist Church, Great Mt. Tabor
	Christian Center, God's Way Christian Baptist
	Church, Mount Zion Missionary Baptist
	Church, Missouri City Baptist Church, The
	Potter's House Counseling Center, Wheeler
	Avenue Baptist Church, Windsor Village
	United Methodist Church
Client Reference – Contact Name	Vicky Coffee
Client Reference – Contact Email Address	vicky.coffee@austin.utexas.edu
Client Reference – Phone Number	512-475-7057
Please briefly describe the engagement.	Served as the coordinator of this initiative to
	address the stigma of mental health in the
	African-American church.

Please provide any additional client	
references.	

